



# Company Profile

EMPIRE CREDIT AND COLLECTION  
MANAGEMENT INC.



## Brief History

**EMPIRE CCMI**, established in September 2018, is proud to have obtained a commitment from a well-known International non-bank financial institution. It has considered EMPIRE CCMI as one of its trusted collection agencies with satellite branches and associates nationwide.

**EMPIRE CCMI** has also obtained a partnership with an agency based in Malaysia and California. This has allowed our company to have International accounts globally including bank claims in the GCC region.

**EMPIRE CCMI** has excellent levels of competence across all industries with specialized debt collection demands, as seen by the core values listed below;

- Respect and Integrity
- Leadership
- Inclusion and Equity
- Efficiency and Innovation

**Empire CCMI** offers various services such as recovery debt collection, credit investigation, repossession, and litigation service. Compared to others, we do not have an acceptance fee as we already consider it a big opportunity once the client accredited Empire CCMI as their collection partner.



## **MISSION**

Consistently maintain the highest level of ethical standards on recovering debts.

## **VISION**

To become an International debt-collection agency that provides services across the world and honored for its reliable and excellent service and continuously molding proactive and integrity-driven leaders.

## **CORE Values**

- Respect and Integrity
- Leadership
- Inclusion and Equity
- Efficiency and Innovation



## SERVICES OFFERED

### ✓ **Collection Specialists**

They do outbound calls and works with the client who have complaints, or require information about product/services. They also provide solution that fit those individualized situations such as payment arrangement to help them cope up with delinquent accounts.

### ✓ **Account Analysts**

Assigned to do personal visitation to debtors, manage assigned portfolio and ensure to turn it into collection.

### ✓ **Skip Tracers**

They communicate with third parties for the purpose of acquiring debtor's location other information, and property. By means of skip tracing, it lets everyone knows that we take business seriously and this would be a boost to our reputation.





## SERVICES OFFERED

### ✓ **Repossession**

We repossess motor vehicles, including cars and motorcycles, and any secured personal property you pledged as collateral for a debt.

### ✓ **Litigation**

We take legal action against debtor or another party in a court of law. Such cases are Small Money Claims, Sum of Money, Estafa, BP 22, and Writ of Replevin whichever is necessary to file. Choosing litigation may help to save you money, put pressure on the other side to come to the negotiating table, and ultimately provide the best chance of a positive outcome.

### ✓ **Credit Investigation**

Empire CCMI conducts a 1-day process in loan validation thru phone, home, and work verification. We offer investigative service to lower the risk of past due and false declaration of address to also avoid loss in the company brought by deceitful debtors.



## Branches

### Head Office (Ortigas, Pasig)

Address: Unit 2301 and 2304 Jollibee Plaza Condominium F.  
Ortigas Jr. Road Ortigas, Pasig

Landline: 8-7357719

Email: [info@empireccmi.com](mailto:info@empireccmi.com)

Website: [www.empireccmi.com](http://www.empireccmi.com)

### **Area Coverage:**

- Rizal, Marikina, Pasig, Taguig
- Pasay, Makati, Sucat, Paranaque, Las Pinas, Muntinlupa
- Caloocan, Manila, Navotas, Valenzuela, Mandaluyong, Quezon City, Novaliches
- Bulacan

Address: Rizal St. Brgy. Paraiso, Tarlac City

### **Area Coverage:**

- Pangasinan
- Dagupan
- Bataan
- Zambales
- Pampanga
- Olongapo
- Nueva Ecija



### **Cavite Branch**

Address: Block 32 Lot 50 Greenpark Villa 2  
Malagasang 2 Imus, Cavite

#### **Area Coverage:**

- Laguna
- Batangas
- Quezon
- Palawan

### **Bicol Branch**

Address: Zone 2 Brgy. PoroCanamam, Camarines Sur

#### **Area Coverage:**

- Naga
- Albay
- Camarines Norte / Sur
- Sorsogon
- Sipocot
- Daet
- Tabacco
- Iriga



## **Incorporators**

### **ROBERT BARCELONA JORDAN JR.**

The Chief Executive Officer of a number of companies under the Asialink Group of Companies, namely, Asialink Finance Corporation, Global Dominion Financing Inc., South Asialink Finance Corporation, and others.

He started his career as an Account Officer at RCBC in the years 1990-1992 and became Assistant Vice President of UCPB in the years 1994-2001. Mr. Jordan graduated at the University of the Philippines with a degree in Bachelor of Arts in Economics in 1985 and took his Master's in Business Administration in 1990 at the Ateneo Graduate School of Business.

### **ANTONIA YLAGAN LUGTU**

The Corporate Secretary of the Asialink Group of Companies. Ms. Lugtu took up Bachelor of Arts in Business Administration at Maryknoll College Foundation and graduated in 1988.

### **CHITO FRANCISCO RAYOS DIZON**

A member of the Board of Directors of Empire Credit and Collection Management Inc. and also the executive officer of the Asialink Group of Companies. Mr. Dizon is a graduate of the Dela Salle University with a degree in Bachelor of Arts in Economics in 1988. He obtained his second degree in Business Administration at University of Santo Tomas in 1984. He was a former Account Officer at UCPB in 1989.



### **RUBEN YLAGAN LUGTU III**

Ruben Ylagan Lugtu III is a member of the Board of Directors of the Asia link Group of Companies. He graduated at Philippine School of Business Administration where he earned his degree in Business Management in 2008.

### **JOEBERT GREY REYES**

Chairman and President of Empire Credit and Collection Management Inc. Former General Manager of Sparta Credit Management Services Inc. and former Assistant General Manager of Annapolis Credit Finance Corp.

## Registration and Certificates

### SEC Registration No.: CS201840230



NPC Registration No.  
PIC-000-774-2023

This is to certify that  
**Empire Credit and Collection  
Management Inc.**

with business address at Unit 2301 Jollibee Plaza Condo. F.  
Ortigas Jr. Rd. Ortigas Center, Pasig City, PASIG CITY, METRO  
MANILA

has duly complied with the registration requirements of the Data Privacy Act of 2012, its Implementing Rules and Regulations, and all related issuances. This certificate was issued under the seal of the Commission and serves only as proof of registration and not a verification of the contents of any document submitted in relation thereto.

The information on this certificate has been made part of the records of the Commission.

Effective until 17 May 2024

  
**ATTY. JOHN HENRY DU NAGA**  
Privacy Commissioner and Chairman





**We are a proud member of:**



**Credit Management Association  
of the Philippines, Inc. (CMAP)**

## Awards Received



**GOLDEN GLOBE ANNUAL AWARDS FOR BUSINESS EXCELLENCE**

**CONGRATULATES**  
**EMPIRE CREDIT AND COLLECTION MANAGEMENT INC.**  
For being chosen as  
**BEST RELIABLE CREDIT & COLLECTION AGENCY**  
(METRO MANILA AWARDS)

**2021**



Dear Mr. Joebert Grey Reyes,

Golden Globe Annual Awards Council is honored to congratulate your company / product / services for having been chosen as a recipient of the Golden Globe Annual Awards for Business Excellence (GGAAABE) 2021. This honor is conferred after you met and accepted our criteria and qualifications based on the consumer survey and market research conducted by the National Data Research Examiner & Marketing Services, Inc.

This endeavor is a joint undertaking of Golden Globe Awards Council, National Data Research & Marketing Services, Inc., Philippine Best Companies, Com Inc., SINAG News Magazine, and SINAG Foundation Inc.

As a recipient of Golden Globe Annual Awards for Business Excellence (GGAAABE) 2021, your company / product services conferred the "SEAL OF BEST" and will benefit the following:

- > The right to use the Name, Logo, and "Seal of BEST of GOLDEN GLOBE ANNUAL AWARDS FOR BUSINESS EXCELLENCE" in all your marketing collaterals product flyers, brochures, letterheads, name cards, tarpaulin / streamers, etc.).
- > Official inclusion in SINAG News Magazine as part of our list of awardees
- > Inclusion of your company logo in the website <http://www.goldenglobeawardsforbusinessexcellenceandachievers.com>
- > Half-page, full-color company ads in the 2021 Souvenir Magazine.
- > Trophy and Certificate of Recognition and one (1) free dinner for your company representative.

Golden Globe Annual Awards for Business Excellence awarding ceremonies will be held at **FIESTA PAVILION, GRAND BALLROOM MANILA HOTEL, on SEPTEMBER 22, 2021, SATURDAY 5:00 PM**. We have invited media partners to cover the awards night to further promote the recipients. To confirm your acceptance of this award, please submit or fax to us your Awards Confirmation including company profile and logo on or before **AUGUST 22, 2021**.

**Dir. Ramon Juanito Balunsky Paras**  
Awards & Research Committee Chairman  
National Data Research Examiner & Marketing Services (NADREMS) Inc.  
#901 2nd Flr. SRMC Bldg. Aurora Blvd Cor. Stanford St., Cubao Quezon City  
Telephone No. (0994-8073) / (0783-0494 to 97) / (0989-2274 / 0917-862-9488

\*IPO Registration No. 04-2016-008567

**THE MANILA HOTEL**

Venue: **M**

- NATIONAL DATA RESEARCH EXAMINER AND MARKETING SERVICES, INC.
- PHILIPPINES BEST COMPANIES.COM INC.
- SINAG AT GABAY NG BUBAY FOUNDATION (SINAG) INC.
- SINAG BALITA PUBLISHING

**ELYTE**  
CONGRATULATIONS

EMPIRE CREDIT AND COLLECTION MANAGEMENT

\*This award is property of the awarding organization and is not to be used for any other purpose without the organization's written consent.

**GOLDEN GLOBE ANNUAL AWARDS FOR BUSINESS EXCELLENCE**

**CONGRATULATES**  
**EMPIRE CREDIT AND COLLECTION MANAGEMENT INC.**  
For being chosen as  
**BEST FAST-GROWING COLLECTION AGENCY**  
(NATIONAL AWARDS)

**2022**

The President  
**EMPIRE CREDIT AND COLLECTION MANAGEMENT INC.**

Dear Sir/Ma'am,

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- > Half-page, full-color company ads in the 2022 Souvenir Magazine.
- > Trophy and Certificate of Recognition and one (1) free dinner for your company representative.

Golden Globe Annual Awards for Business Excellence awarding ceremonies will be held at **FIESTA PAVILION, GRAND BALLROOM MANILA HOTEL, on DECEMBER 15, 2022, FRIDAY 6:00 PM**. We have invited media partners to cover the awards night to further promote the recipients. To confirm your acceptance of this award, please submit or fax to us your Awards Confirmation including company profile and logo on or before **AUGUST 16, 2022**.

**Dir. Ramon Juanito Balunsky Paras**  
Awards & Research Committee Chairman  
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- SINAG BALITA PUBLISHING

**GoldenGlobePH**

**@GoldenGlobeAwardPH**

[ramon.paras.info@gmail.com](mailto:ramon.paras.info@gmail.com)

[www.goldenglobeawardforbusinessexcellenceandachievers.com](http://www.goldenglobeawardforbusinessexcellenceandachievers.com)



## Awards Received

### Empire CCMI Award from Tanay Rural Bank (February 2021)

Empire CCMI award for overall performance rating of 4.48 in the year 2021 and also being the Top 1 External Collection Agency.



### Empire CCMI Award from Radiowealth Finance Corp. (Dec 2022)

Empire CCMI was awarded last Dec 2022 by Radiowealth Finance Corp as their Top 1 External Collection Agency with a perfect 5 stars rating.



## Awards Received

Empire CCMI also received a Certificate of Appreciation last December 2022 from Waters Philippines for exemplary dedication throughout our partnership.



Empire CCMI was awarded by Tanay Rural Bank Inc. together with their President Mr. Torio (wearing blue long sleeve) as their Top ECA for the year 2022.





## Awards Received



# EMPIRE

CREDIT AND COLLECTION MANAGEMENT INC.



## EXISTING CLIENTS



PROVIDENT BANK OF STA. CRUZ, LAGUNA



### BANKS

### INTERNATIONAL CLIENTS



KEY M-STYLE LENDING INC.

### LENDING AND FINANCE



# EMPIRE

CREDIT AND COLLECTION MANAGEMENT INC.



## EXISTING CLIENTS



## PRODUCTS AND SERVICES



Below is our rate depends on DPD (days past due) of the account endorsed.

Days Past Due (DPD)	Rates
0 - 14 DPD	10%
15 - 30 DPD	15%
31 - 60 DPD	20%
61 - 150 DPD	25%
151 and above	30%

**“No Results, No Fee”**

Below is our rate for Credit Investigation, Repossession and Robodialer services.

Field Credit Investigation Service			
Location	Required Seat	Required number of Endorsement	Rate
Metro Manila	3	Maximum of 20 accounts / day	Php40,000 / seat
Outside Metro Manila	2	Maximum of 10 accounts / day	Php50,000 / seat

Repossession Services	
Location	Rate
Metro Manila	Php 60,000 / unit
Outside Metro Manila	Php 70,000 / unit

*\* incidental fees like towing service is not included*

Robodialer Services	
Required number of accounts	Rate
500 accounts / day	Php45,000 / month



## Contact Us



**EmpireCCMI**



**Empire Credit and Collection Management Inc.**



**info@empireccmi.com**



**(02) 8735771**